

Intumit Business Update for FY2023

Intumit Inc.
TPEX Code : 7547,
<https://www.intumit.com/>

March 6, 2024

**Empowering Digital Transformation
with Generative AI**



免責聲明

- Intumit's statements of its current expectations are forward-looking statements subject to significant risks and uncertainties and actual results may differ materially from those contained in the forward-looking statements.
- Except as required by law, we undertake no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise

Agenda



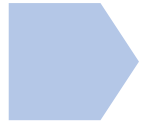
公司簡介



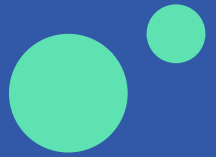
2023業務進展



未來展望



問題與討論



Company Profile

關於碩網

Established	May 1999
Capital	290 Million TWD; TPEX: 7547
Office	Taipei, Seattle, Tokyo, Beijing
CMMI	Level 3 Certificate
Patents	Over 20+
Implementations	Over 650+



CEO JD Chiou

Partners



Microsoft FY23
Partner of the Year
Award Top ISV
Partner 2023



LINE Biz-Solutions Tech and Solution Partner

- LINE Official Account Technology Partner (Only 18 companies in Taiwan, as of Aug 2022)
- CLOVA Partner (Only 6 companies in Taiwan, as of Aug 2022)

LINE Account Solutions
Tech Partner 2023
Authorized

LINE Account Solutions
CLOVA Partner 2023
Authorized



Apple Messages for Business MSP (Messaging Service Provider) Partner (Only 60 companies in the world, only in Taiwan, as of October 2021)



- Microsoft Teams Global 150+ Partner
- Microsoft AI Inner Circle Partner Program
- Microsoft Teams Partner Alliance
- Microsoft Top Valuable ISV, FY17/FY18/FY19/FY20H1
- Microsoft Best Co-Sell Performance ISV, GCR, FY18
- Microsoft Top App Innovation Partner FY22H1



- Gartner Cool Vendors in Analytics 2017, Greater China
- Gartner Top AI Startups 2021, Greater China



近年發展歷程



- Fukuoka Global Venture Awards: EY Creation Award
- Gartner Cool Vendors in Analytics 2017
- Microsoft Top Valuable ISV FY17
- 2017th Taiwan 100 Innovative Product: Gold Award

- Microsoft Top Valuable ISV FY18
- Microsoft Best Co-sell Performance ISV GCR, FY18

- Microsoft Top Valuable ISV FY19
- Microsoft Top Valuable ISV FY20H1

Listed on ESB

Gartner Top AI Startups 2021, Greater China

Apple Business Chat Tech Partner

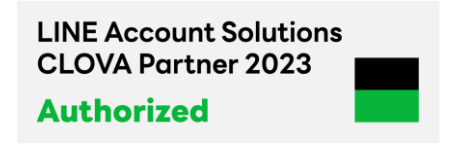
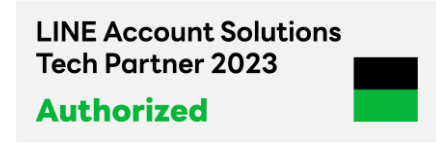
LINE CLOVA Tech Partner

LINE Biz-Solutions Tech Partner

Microsoft Teams partner Alliance

Microsoft Top App Innovation Partner FY23

Ministry of Digital Affairs AI Service Org. Certification



代表客戶

85% Market Share in Taiwan Financial Sector
Over 650 Implementations

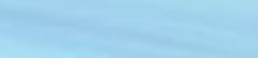
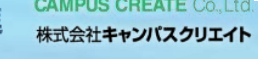
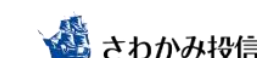
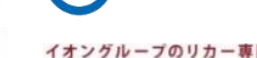
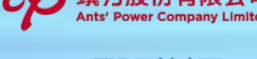
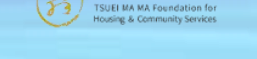
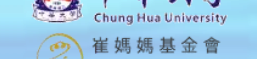
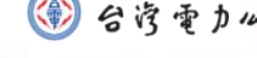
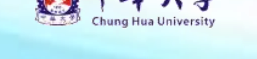
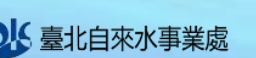
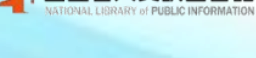
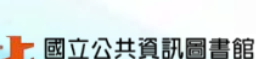
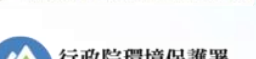
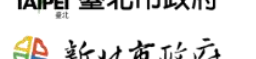
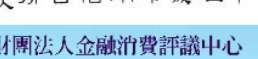
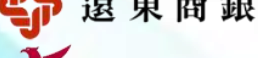
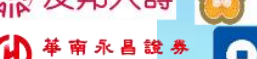
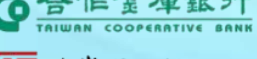
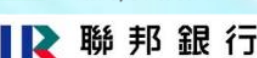
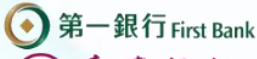


Financial Sectors

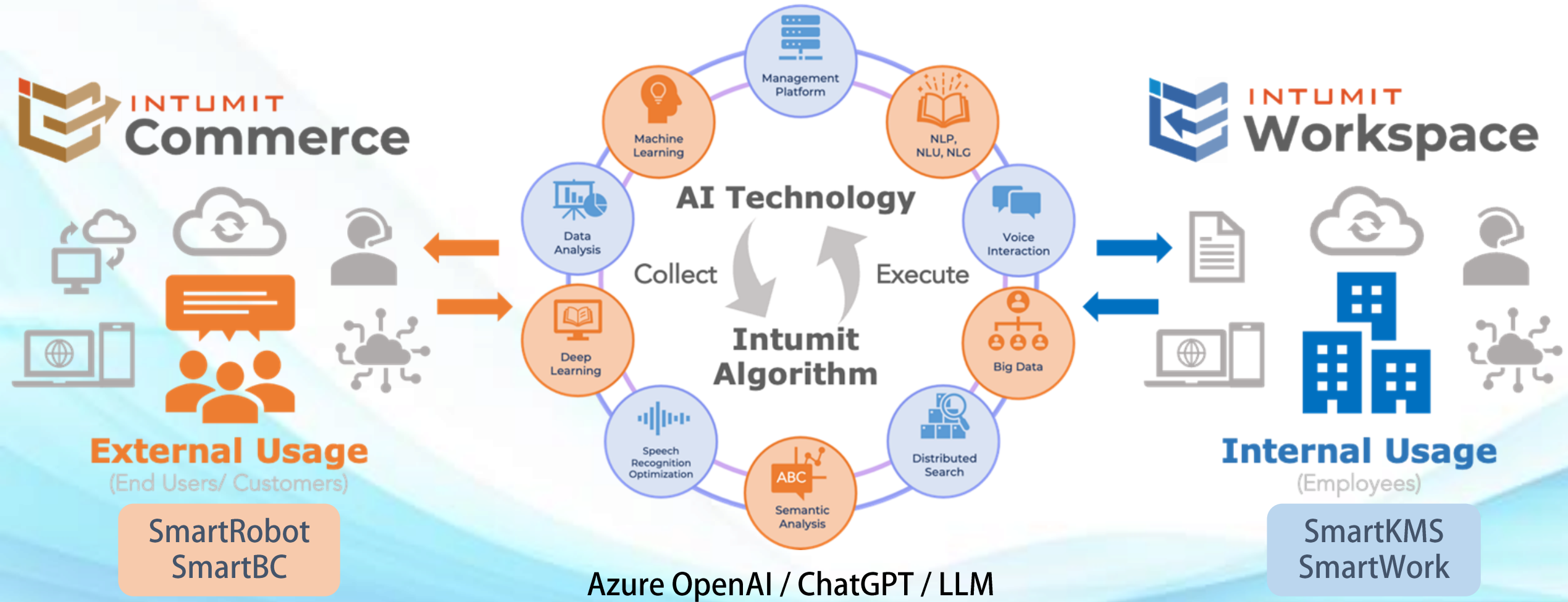
Public Sectors

Other Sectors

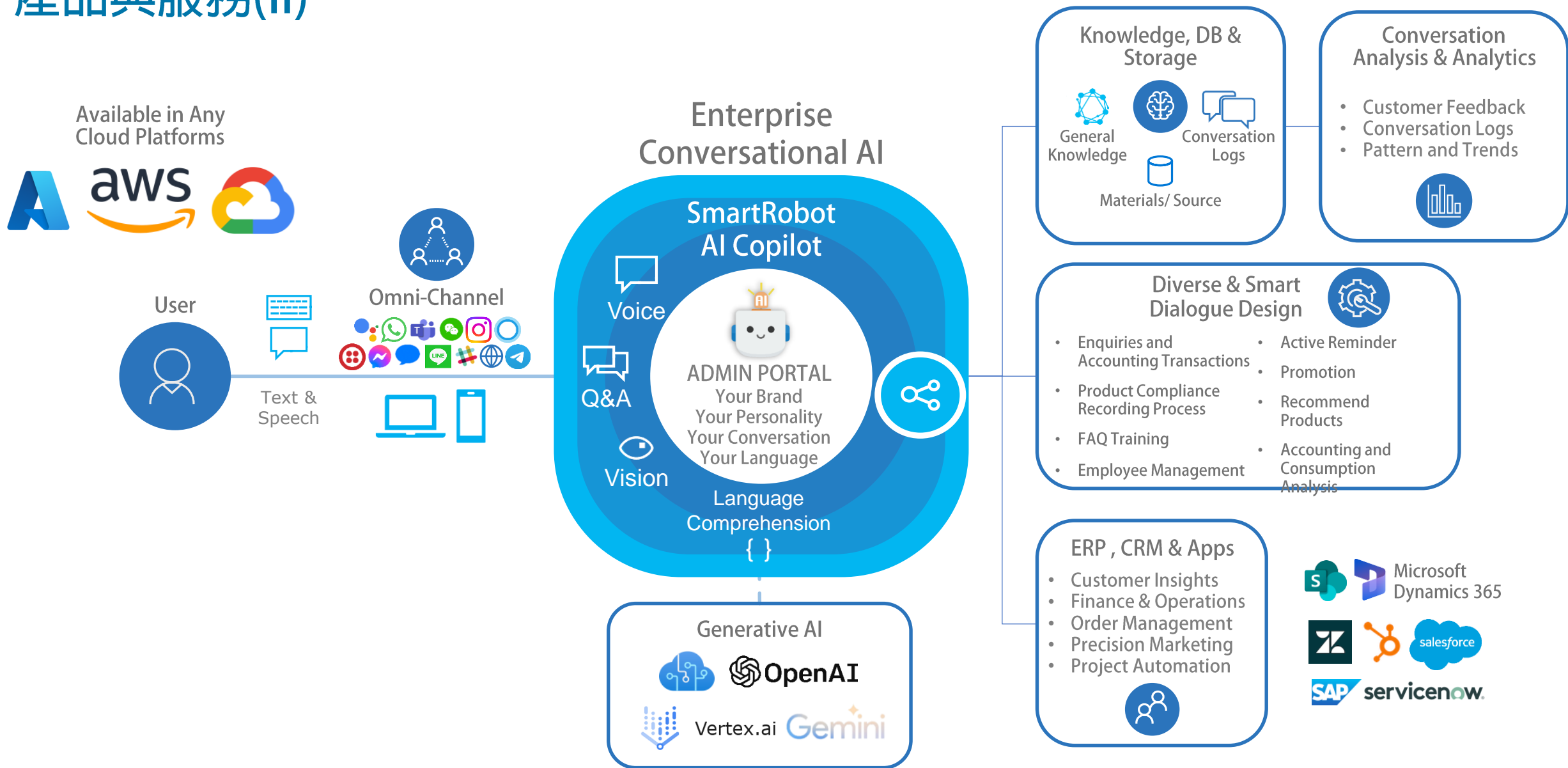
Global

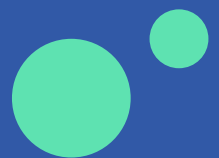


產品與服務(I)



產品與服務(II)





2023業務回顧

2023業績焦點

Revenue

+**6**% YOY

Orders Received

+**12**% YOY

Backlogs

+**13**% YOY

Net Profit

+**25**% YOY

EBT Margin

+**3.4** PTs YOY

ROE

+**1.1** PTs YOY

*the numbers here are unaudited financial results of 2023

2023申請專利

專利案號：112106683

智專收字第1122009221-0



電子送件 [HTML]

日期：112年02月23日

【發明專利申請書】

【案由】 10000

【一併申請實體審查】 是

【事務所或申請人案件編號】 P4321TW-40

【中文發明名稱】 一種使用生成人工智能對善意問題的最佳答案進行排名的方法
【英文發明名稱】 A Method for Ranking the Best Answers to a Well-intentioned Question
Using Generative AI

【申請人1】
【國籍】 TW中華民國
【中文名稱】 碩網資訊股份有限公司
【英文名稱】 Intumit, Inc.



專利案號：112128011

智專收字第1122040123-0



電子送件 [HTML]

日期：112年07月26日

【發明專利申請書】

【案由】 10000

【一併申請實體審查】 是

【事務所或申請人案件編號】 P4346TW-40

【中文發明名稱】 一種以生成式AI為基礎的智慧型訊息回覆與派送系統
【英文發明名稱】 An Intelligent Message Reply and Delivery System Based on Generative AI

【申請人1】
【國籍】 TW中華民國
【中文名稱】 碩網資訊股份有限公司
【英文名稱】 Intumit, Inc.

專利案號：112139034

智專收字第1122055881-0



電子送件 [HTML]

日期：112年10月12日

【發明專利申請書】

【案由】 10000

【一併申請實體審查】 是

【事務所或申請人案件編號】 P4381TW-40

【中文發明名稱】 一種整合生成式人工智慧的語意搜尋方法
【英文發明名稱】 A Method of Semantic Search Integrating Generative AI

【申請人1】
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【英文名稱】 Intumit, Inc.

生成式AI發展進度

Semantic Search

NLP

Vector Correlation

Composite Answer Generation

Source Tag

Easy Set-up

Smart Search for Big Data

Voice Recording & Summary

Online News

Deduce Core Ideas

Auto Retrieve

Emotion Analysis

Voice Reply & Summary Generation/Analysis

Voice Analysis Distributing Mechanism

Automatic Documentation

Report Draft

Meeting Transcript

Meeting Record

Press Release

Generate Documents Based on Integrated Sources

Prompt Advice for Troubleshooting Anomalies

Multi-language Chatbot

Multi-language

Composite Answer

FAQ Auto Gen

Contents Auto Gen

Dialogue Flow Auto Generation

Optimized Traditional Q&A Process

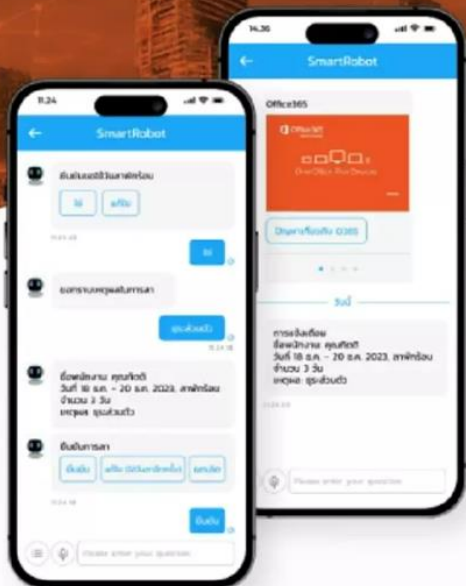
2023 海外市場進展

SmartKMS

Knowledge Management System

Smart Robot

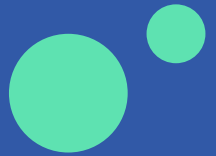
ระบบ AI ที่ประสานการทำงานกับระบบ SmartKMS ช่วยจัดการองค์ความรู้ในองค์กร และแก้ไขปัญหาได้อย่างมีประสิทธิภาพ



Humanica Group จับมือ Intumit Inc. เปิดตัวโปรแกรม SmartKMS และ ระบบ AI ตอบโจทย์ทุกมิติของลูกค้าด้าน Digital Transformation

2023 獎項肯定





Future Business Focus

市場趨勢

Gartner

80%

of enterprises will have incorporated AI by 2026



73.3%

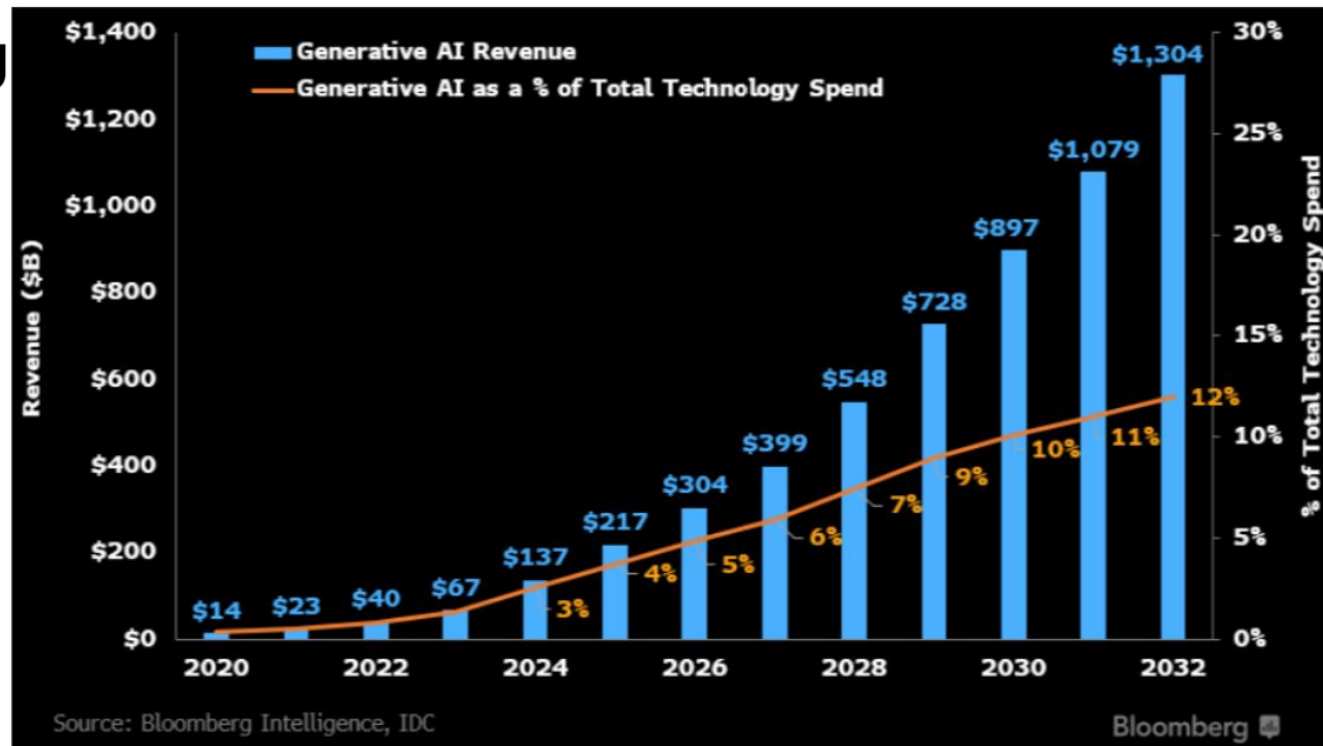
Spending on GenAI Solutions Will Reach \$143 Billion in 2027 with a Five-Year CAGR of 73.3%



71%

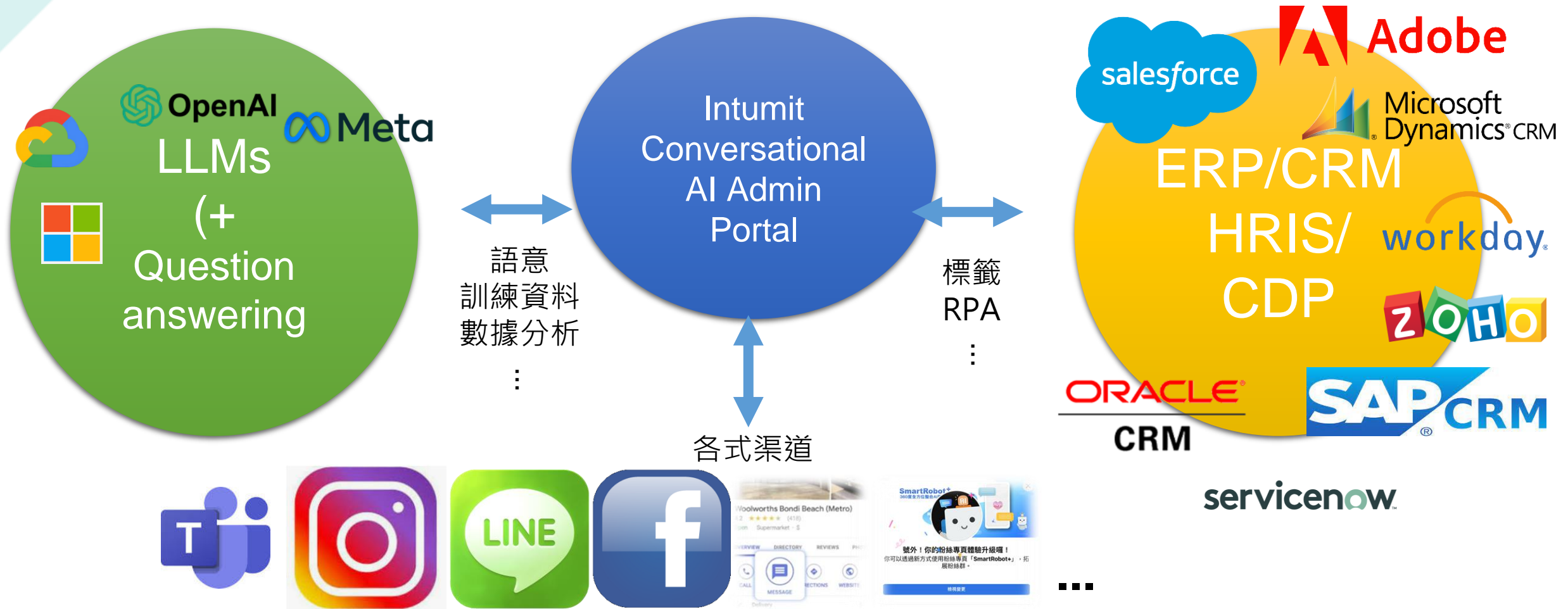
of Asia-Pacific CEOs are accelerating GenAI investments

Bloomberg



Bloomberg

Intumit Admin Portal for Global AI/SaaS Ecosystems



海外布局





Huge Addressable Market Opportunities



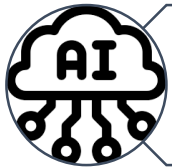
Fast Mover of Enterprise Generative AI



Solid Customer Base with Success Cases



Patented Technologies for AI Admin Portal



Partnership for Global AI Ecosystems



Empowering Enterprise DX with Generative AI



po@intumit.com



[Intumit.AI.DX](#)



[Intumit – Digital Transformation with AI](#)



問題與討論
